

BATTLEFIELD to BUSINESS

Build Your Bottom Line



Government Contracting for Small Companies

You are invited to this learning and networking event for veterans and small business owners!

Friday, Nov. 18

7:30am - 3:30pm

Room HT 103

Humanities & Technology Bldg.

Palm Beach State College at Boca Raton

3000 St. Lucie Ave.

No fee to attend!

Continental breakfast and boxed lunch provided.

- Get expert advice from veterans, agencies and successful contractors
- Find out how to land prime government contracts
- Talk one-on-one with 25 Matchmaker Expo exhibitors



Register now!

www.palmbeachstate.edu/ptac.xml

Presented by the Procurement Technical Assistance Center and the Small Business Development Center at Palm Beach State College.



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Keynote address *Finding Success in a Shrinking Market*
Scott Denniston, Executive Director,
National Veterans Small Business Coalition

Featured speakers:

- **Gerald Paulsen**, CEO, Paulsen Productions, U.S. Small Business Administration's Veteran Champion of the Year
- **Dan Sturdivant**, Assistant to Director for Outreach, Veteran-Owned Small Business Advocate, U.S. Department of Homeland Security
- **Tom Gallman**, Senior Area Manager, U.S. Small Business Administration District Office
- **Mark Llano**, CEO and President, Source One Distributors, Inc.
- **Ken Archer**, 15-year TV news veteran; Edward R. Murrow Award winner for documentary on veterans; instructor at The Benjamin School

Secure government contracts for your business. Please join us!

